

Elected and Appointed Officials Planning Meeting Minutes
New LTC District
April 26, 2010 Meeting

Present: Julie Button, Amy Panosh (Board of Aging); Carole Andrews, Patrick Evans, Tom Hinz, Jean O'Leary, Brian Shoup, Tim Schmitt (Brown); Mary Kennedy (NEW Project Consultant), Ben Meyer, Mark Moeller, Roger Tepe, Mike VanEss (Door); Jim Abrahamson, Bill Kelsey, Carol Patterson (Kewaunee); Robin Elsner, Bob Fraik, Kathy Just (Marinette); Barb Nelson (Menominee); Loretta Shellman, Lois Trevor, Craig Johnson, Mike Reimer (Oconto); Tom Diedrick (Options for Independent Living); John Gallagher, Steve Gueths, Barbara Larson-Herber, Rick Kane (Shawano); Rolf Hanson and Debbie Peterson (NEW).

1. Changes or Additions to the Agenda:
There were no changes/additions to the agenda
2. Introductions:
All attendees introduced themselves
3. Public Comments:
There was no public comment
4. Minutes of March 29, 2010 meeting:
There were no changes/additions to the meeting minutes
5. Information items
 - A. Fiscal Agent Report:
 - As of today spent \$32,882
 - B. Hiring Updates:
 - Debbie Peterson started last week as Administrative Assistant
 - Next hiring position will be in the care management operations area
 - C. State and other MCO activities:
 - Sent email last week outlining activities
 - D. Planning Director Report:
 - No changes for FC in health reform
 - Met with Technical Advisers-Community Care
 - Attended Wisconsin Family Care Association (MCO) meeting in Madison on April 14 and MCO/DHS leadership meeting on same day
 - Met with RFW and Community Rehabilitation providers on April 16
 - Working on planning for pre-implementation budget
 - County coordinator work group
 - Family care briefing

Northeast Wisconsin Family Care

- Two Oconto board members attending a meeting and heard unfavorable information regarding family care—weren't making payments. Rolf said that one MCO experienced significant issues during a conversion process from one claims payor to another claims payor. This resulted in the MCO not paying providers for a significant period of time causing significant cash issues for providers. The claims payor (Third Party Administrator) that this CMO shifted is not one of the two preferred vendors that the State selected after the MCO had already committed to making the change. Rolf indicated that the State has gone through an RFP process and selected two claim administrators that they recommend MCOs use. The claims process needs to be functioning smoothly to ensure that providers are paid on a timely basis, that there is good cost data for use by the MCO and that the MCO has good encounter data to submit to the state. Question was asked if payment was made to the member and Rolf clarified that payment is made to providers

Key Planning Assumptions:

- Plan to start enrollment during first quarter of 2012
- Will need to rollover about 2,300 enrollees currently on waiver a limited time period of 2012 yet to be determined but probably 6-8 months
- Potential enrollees – looking at approximately 2,500 in waiver; 1,100-1,200 on wait list for seven counties. Some waivers may elect partnerships and IRIS program (more individual plan); with a 10% reduction. Anticipate 2,200-2,300 enrollees or \$84-85,000 million revenue on an annualized basis. During the second year after the initial rollover with additional enrollment of people on the waiting lists, the estimated revenue will be \$90 million. The estimated annualized revenue after the 36 month period to bring everyone off the wait list is \$125 million
- One of the key assumptions will be how to determine how working capital will be funded

6. Reports from counties on ADRC planning:

- Kewaunee is working with Manitowoc County to develop a joint ADRC and using Buck Rhyme to support the work. Wolf River ADRC is prepared to submit an application when allowed by the State but is continuing planning for implementation
- Marinette and Door Counties are each developing single county ADRC's

A. Mary Kennedy distributed the agenda and proposed topics for the family care briefing scheduled for May 24 at the Rock Gardens. A revised agenda for the Briefing and listings of topics suggested by Elected Officials is attached to the minutes. The following topics were discussed:

- Family care is state-wide with the exception of our seven counties, about five "white" and Dane and Rock Counties

Northeast Wisconsin Family Care

- District will contract with counties if the county chooses to provide care management until counties go through attrition of staff or sooner if counties decide. This will provide a bridge from the existing to new system.
- B. Presenters at the briefing will be Susan Crowley, Administrator, State Division of Long Term Care, Andy Phillips, NEW Attorney (and the drafter of the Long Term Care District statute), Todd Romenesko, Calumet County and Linda Van Ness, Green Lake County. Concerns were raised about whether the responsibility and cost could fall back to counties. Susan Crowley has said, in writing, that the State would not be able to contract with counties for Family Care. Specific language stating that counties have no responsibility for the population eligible for or served through Family Care other than county required functions such as Adult Protective Services had been suggested.

The following comments were made during the conversation:

- Northeast Directors are suggesting that Family Care assume the cost of Institute for Mental Disease placements because Family Care has no incentive to move people out of IMDs when the county is financially liable
- An MCO in Dane County went bankrupt and their enrollees were then served by another MCO
- Some providers (primarily residential providers) in the state have seen their negotiated rates with MCOs reduced. This is likely due to the need for MCO's to reduce the aggregate cost of services, reduce the variation in historical rates among providers and the use of acuity based payment instead of facility based payment
- MCOs and counties are concerned the MCO capitation rate is not adequate
- The statute requires that if a District offers employment to a former county worker, the District has to pay in accordance with the employee's county bargaining unit agreement until the agreement ends. Rolf will find out how the other MCOs are handling this situation
- Additional questions for Andy Phillips are whether the District could re-charter as a nonprofit agency, whether the District could contract with a nonprofit agency to operate Family Care and whether the District can provide Partnership or PACE in addition to Family Care
- County officials should send any additional questions to be addressed at the briefing with meeting RSVP's
- Minutes from the May 24 meeting will be available for absent county officials

Materials requested by Elected Officials:

- Would like a one-page synopsis of:
 - What is family care?
 - Who are the consumers it affects?

Northeast Wisconsin Family Care

- What effect will family care have on the county?
- What effect will family care have on the county employees?
- A timeline for establishing the District by October 2010

Overview of Draft First Board Resolution

Rolf presented a PowerPoint overview of the content of the draft first board resolution. The first board resolution which must be passed by all the County Boards would be the enabling resolutions to establish the Family Care District. Key points included:

- The District needs to be established by October of this year in order for the District Board to provide notice to the State Retirement Board by November 15, 2010 since the District intends to begin hiring some current county employees during 2011
- A slate of three consumer members needs to be included in the County Board resolution. The slate will need to be developed by July for the Board resolution
- A slate of two at large board members needs to also be developed
- A group of four County Directors along with NEW staff will develop the process and solicit nominations and applications for the consumer and at large positions
- A second and final board resolution will need to be passed by each county in 2011 after the District has received a Intent to Contract from the State after the District has responded to a State RFP for FC Procurement which is expected during the second quarter of 2011

8. Updates from counties:

- Andy Phillips, legal counsel to NEW as well to several counties, will go to Oconto Board on June 24 to discuss the Family Care First Resolution
- He will be going to the Marinette County Board on May 25 to do the same
- He will also be going to the Menominee County Board on a date yet to be determined to also do the same

9. Future meeting:

- June 21 at 1:00 p.m. at the NEW Family Care office

These minutes **HAVE NOT BEEN APPROVED** by the Elected Officials